

Message Text

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21

ACTION NEA-10

INFO OCT-01 EB-07 ISO-00 PA-02 /020 W
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R 190654Z APR 76
FM AMEMBASSY TEHRAN
TO USDOC WASHDC
USINT BAGHDAD
INFO SECSTATE WASHDC 6547
USDA/FAS WASHDC
AMEMBASSY CAIRO

UNCLAS TEHRAN 3893

BIX/OIM/SAD FROM RUAN

E.O. 11652: NA

TAGS: BEXP, EAGR, EG, OPEC, IZ

SUBJ: TEXAS STATE IOGA AGRIBUSINESS TRADE MISSION

REF: BAGHDAD 519

1. FOLLOWING IS A SUMMARY OF ARRANGEMENTS MADE FOR 2-7
MAY IRAQ VISIT OF SUBJECT MISSION:

A) IRAQI GVERNMENT APPROVAL: AS OF 17 APRIL, GOI FOREIGN
MINISTRY APPROVAL OF MISSION VISIT STILL NOT GRANTED.
USINT WILL TELEX HAVEY DIRECTLY AS SOON AS OFFICIAL IRAQI
REPLY GIVEN AND MAKE SITUATION REPORT ON 23 APRIL IF NO
ANSWER BY THAT TIME. IN CASE APPROVAL NOT FORTHCOMING,
USINT BELIEVES MISSION MEMBERS MIGHT STILL CONSIDER
VISITING IRAQ AS INDIVIDUAL BUSINESSMEN, BUT WITHOUT
FORMAL CONNECTION TO TEXAS STATE OR U.S. GOVERNMENTS.
HAVEY ALSO WOULD BE WELCOME IN UNOFFICIAL CAPACITY,
BUT USINT LIKELY WOULD RECOMMEND AGAINST HOBBY
VISIT.

B) ARRIVAL: PRESUMING GOI APPROVAL, MISSION WILL
BE MET AT AIRPORT BY UISNT PERSONNEL, MIDDLE EAST
AIRLINES STATION AGENT, AND FONMIN REPS. LATTER
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WOULD GREET MISSION IN VIP LOUNGE PER REFTTEL PARA

FOUR. MISSION TRANSPORTATION WOULD CARRY MISSION TO HOTEL. MISSION MEA FLIGHT 322 DEPARTS BEIRUT 1750, ARRIVES BAGHDAD 2020 ON 2 MAY.

C) MISSION HEADQUARTERS: REFTEL PARAS TWO AND THREE APPLY. PRIMARY MISSION RESERVATIONS NOW AT DAR-AL-SALAAM HOTEL WITH BACKUP RESERVATIONS AT HOTEL BAGHDAD, IF AVAILABLE. SUITE NOW RESERVED AT DAR-AL-SALAAM AND 15 DINAR DEPOSIT REMITTED.

D) BUSINESS INFO CENTER: SUITE, AT EITHER HOTEL, WOULD SERVE AS BIC. USINT WILL ASSIST IN OBTAINING INTERPRETER OR SECRETARIAL HELP IF NEEDED.

E) BRIEFING: USINT WILL BRIEF MISSION AT 0900 ON 3 MAY.

*) RECEPTION: SET FOR 1830 ON 4 MAY AT USINT PRINCIPAL OFFICER MARSHALL WILEY HOME. SOME 100 GUESTS TO BE INVITED. BUDGET SET AT \$250.

G) TRANSPORTATION: ARRANGEMENTS MADE FOR FIVE CARS WITH ENGLISH-SPEAKING DRIVERS. PER DAY PER CAR RATE IN METROPOLITAN BAGHDAD AREA WILL BE 12 OR 14 DINARS (\$40 TO \$47) DEPENDING ON HOW LATE IN EVENING CARS USED. IF GOI APPROVAL FORTHCOMING, FONMIN WILL PROVIDE ONE CAR AND DRIVER GRATIS, REDUCING MISSION NEED TO FOUR. IF APPROVAL NOT GRANTED, WOULD RECOMMEND TEXAS BUSINESS VISITORS USE LOCAL TAXIS.

H) PRINTING: MISSION MEMBERS PAMPHLETS, BOOKLETS SAFELY ARRIVED FROM USDOC, EXCEPT FOR PROF. POPE. ACCORDINGLY, POPE BOOKLETS CARRIED BY RUAN BEING KEPT AT USINT. HALF OF SUPPLY OF COMPANY PAMPHLETS HAVE BEEN DISTRIBUTED TO FONMIN AND MINISTRY OF AGRICULTURE OFFICIALS.

I) PROTOCOL VISITS: FONMIN WILL DEVELOP HOBBY VISIT SCHEDULE ON GRANTING OF GOI MISSION VISIT APPROVAL.

J) PROGRAM: AS HAVEY ANTICIPATED, MISSION APPOINTMENT UNCLASSIFIED

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SCHEDULE WILL BE AFFIRMED AT VIRTUAL LAST MINUTE, PER CURRENT ARAB WORLD CUSTOM. USINT CONFIDENT OF FULL APPOINTMENT SCHEDULE FOR MISSION MEMBERS, INCLUDING MEETINGS WITH POSSIBLE AGENT CANDIDATES. CAVEAT: WISDOM OF SIGNING AGENTS HERE REMAINS QUESTIONABLE. GOI, WHICH IS MAJOR EQUIPMENT PURCHASER, PREFERS TO DEAL DIRECTLY WITH FOREIGN SUPPLIERS.

K) PROSPECTS: WHILE SALES CONTRACTS NOT LIKELY TO BE WRITTEN DURING COURSE OF MISSION VISIT, PROSPECTS FOR ULTIMATE HIGH-DOLLAR SALES APPEAR GOOD TO EXCELLENT. IN APRIL 17 VISIT TO GENERAL FEDERATION OF AGRICULTURAL COOPERATIVES, FOR EXAMPLE, RUAN WAS SHOWN YET UNPUBLISHED TENDER FOR COMPLETE POULTRY PROCESSING PLANT. SAME SOURCE SAID GOI AHS IMMEDIATE NEED FOR TEN MILLION DAY-OLD CHICKS AND/OR 20 MILLION HATCHERY EGGS. CAN USDA SERVICE THIS REQUEST? MISSION MEMBERS WILL BE DEALING WITH MANY IRAQI CONTACTS WHO ARE U.S. COLLEGE GRADUATES AND HAVE LONG-STANDING INTEREST IN U.S. GOODS.
HELMS

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